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| Date |  (Month) (Day), (Year) |
| Name |  |

**Questionnaire: Special Member A**

If you chose “Special Member A (a corporation with 101 or more employees),” please complete the following questionnaire.

(If you chose “Special Member B,” please proceed to the next page to complete a different questionnaire.)

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| Q1. Choose the answers that describe the main business of your company.(Circle all applicable answers.) | 1. Healthcare, medicine or biotechnology4. Material or processed material7. Food or daily commodities10. Restaurant or home-meal replacement13. Advertising or information communication service16. Public service | 2. Construction or real estate5. Mechanical or electric products8. Intermediate distribution11. Finance (including VC)14. Consumer service17. Other (  | 3. Resources or energy6. Transportation machinery9. Retail12. Transport service15. Corporate service (e.g. human resources)) |
| Q2. Choose the answers that describe the life science-related categories of your company’s business.(Circle all applicable answers.) | 1. Ethical drugs4. Test drugs or reagents7. Genetic detection or analysis devices10. Medical supplies13. Genetic analysis service16. Healthcare information service19. Manufacture or rental of welfare equipment22. Regenerative medicine | 2. Non-prescription drugs5. Biotechnology8. Medical appliances11. Hygienic rubber14. Dispensary17. Sales of medical equipment20. Hospital operations23. Not engaged in any business relating to life science | 3. Generic drugs6. Medical electronic devices9. Clinical tests or assigned tests12. Wearable devices15. Drug store18. Drug wholesaling21. Medical practice support24. Other ( ) |
| Q3. What do you expect from being a LINK-J member?(Circle all applicable answers.) | 1. Interaction or networking4. Finding sales outlets7. Keeping up-to-date with industrial/technological trends | 2. Finding technological seeds5. Finding the sources of funds8. Finding partners and buyers | 3. Finding human resources6. Using meeting room/lounge9. Other ( ) |
| Q4. What kinds of event would you like LINK-J to organize?(Circle all applicable answers.) | 1. Networking and pitch events with people and enterprises in Japan 4. Networking events with universities and research institutions overseas7. Programs for the development of human resources or venture businesses | 2. Networking and pitch events with people and enterprises overseas 5. Seminars on the industry’s latest trends8. Other (  | 3. Networking events with universities and research institutions in Japan6. Networking events with the industry’s opinion leaders) |
| Q5. Write anything you wish about the life science-related area or subject in which your company is interested. | (Area: cardiovascular, digestive organs etc.) (Subject: telemedicine, wearable, regenerative medicine etc.) |
| Q6. Write anything you wish about other topics such as your company’s goals in life science and expectations for LINK-J. |  |  |  |

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| Date |  (Month) (Day), (Year) |
| Name |  |

**Questionnaire: Special Member B**

If you chose “Special Member B (a corporation with 100 or fewer employees, or non-profit organizations, etc.),” please complete the following questionnaire.

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| Q1. Choose the sentence that best describes your company.(Circle one of the answers) | 1. A corporation with 100 or fewer employees2. Non-profit organizations, etc. (e.g. Independent administrative agency, national research and development agency,  administrative agencies, educational corporations, general corporations, quasi-public bodies of diplomatic missions in Japan and other such institutions, public benefit corporations, social welfare corporations, etc.) |
| Q2. Choose the answers that describe the main business of your company (or the group or individual that belongs to your organization).(Circle all applicable answers.) | 1. Healthcare, medicine or biotechnology4. Material or processed material7. Food or daily commodities10. Restaurant or home-meal replacement13. Advertising or information communication service16. Public service | 2. Construction or real estate5. Mechanical or electric products8. Intermediate distribution11. Finance (including VC)14. Consumer service17. Other (  | 3. Resources or energy6. Transportation machinery9. Retail12. Transport service15. Corporate service (e.g. human resources)) |
| Q3. What do you expect from being a LINK-J member?(Circle all applicable answers.) | 1. Interaction or networking4. Finding sales outlets7. Keeping up-to-date with industrial/technological trends | 2. Finding technological seeds5. Finding the sources of funds8. Finding partners and buyers | 3. Finding promising human resources6. Using our meeting room/lounge9. Other ( ) |
| Q4. What kinds of events would you like LINK-J to organize?(Circle all applicable answers.) | 1. Networking and pitch events with people and enterprises in Japan 4. Networking events with universities and research institutions overseas7. Programs for the development of human resources or venture businesses | 2. Networking and pitch events with people and enterprises overseas 5. Seminars on the industry’s latest trends8. Other (  | 3. Networking events with universities and research institutions in Japan6. Networking events with the industry’s opinion leaders) |
| Q5. **(**Skip this question unless you **chose 1. in** **Q1 above.)** Choose the answers that describe the life science-related categories of your company’s business.(Circle all applicable answers.) | 1. Ethical drugs4. Test drugs or reagents7. Genetic detection or analysis devices10. Medical supplies13. Genetic analysis service16. Healthcare information service19. Manufacture or rental of welfare equipment22. Regenerative medicine | 2. Non-prescription drugs5. Biotechnology8. Medical appliances11. Hygienic rubber14. Dispensary17. Sales of medical equipment20. Hospital operations23. Not engaged in any business relating to life science | 3. Generic drugs6. Medical electronic devices9. Clinical tests or assigned tests12. Wearable devices15. Drug store18. Drug wholesaling21. Medical practice support24. Other ( ) |
| Q6. **(**Skip this question unless yo**u chose 2. in Q1 above.)** Does your company have a business relationship mainly with startup companies?(Circle one of the answers) | 1. Yes, mainly startup companies2. Mainly mid- or large-sized companies3. Startup companies and mid- or large-sized companies in almost equal proportions4. Mainly individuals |
| Q7. **(**Skip this question unless you **chose 1, 2 or 3. in Q6.)** With how many companies does your organization have a business relationship?(Circle one of the answers) | 1. Fewer than 204. 60 or more and fewer than 807. 150 or more and fewer than 200 | 2. 20 or more and fewer than 405. 80 or more and fewer than 1008. 200 or more | 3. 40 or more and fewer than 606. 100 or more and fewer than 150 |
| Q8. **(**Skip this question unless you **chose 4. in Q6.)** With how many people does your organization have a relationship?(Circle one of the answers) | 1. Fewer than 504. 150 or more and fewer than 2007. 300 or more | 2. 50 or more and fewer than 1005. 200 or more and fewer than 250 | 3. 100 or more and fewer than 1506. 250 or more and fewer than 300 |
| Q5. Write anything you wish about the life science-related area or subject in which your company is interested. | (Area: cardiovascular, digestive organs etc.) (Subject: telemedicine, wearable, regenerative medicine etc.) |
| Q6. Write anything you wish about other topics such as your company’s goals in life science and expectations for LINK-J. |  |  |  |